

## INVESTMENT ATTRACTION & FUNDRAISING SUPPORT/PARTNERSHIP LIAISON EXPERT

Technical Assistance package for the Sustainable Energy Support Programme in Tajikistan

Terms of Reference for Short Term Expert	
Expert position	Investment Attraction & Fundraising Support/Partnership Liaison Expert
Expert Category	Junior Non-Key Expert
Mission start-end date	01.03.2024 – 13.11.2027
Minimum requirements	<p><i>Skills and qualifications:</i></p> <ul style="list-style-type: none"> <li>▪ A University degree in Business Administration, International Relations, Finance, or a related field is required.</li> <li>▪ A minimum of 6 years of professional experience in economics of finance</li> <li>▪ Sound experience in fundraising, investment attraction, partnership development, or a related field, preferably within the context of the energy sector or development projects.</li> <li>▪ Familiarity with fundraising strategies, grant application processes, and investment attraction practices.</li> <li>▪ Strong networking and interpersonal skills, with the ability to establish and maintain relationships with diverse stakeholders.</li> <li>▪ Excellent written and verbal communication skills, including the ability to prepare compelling funding proposals and partnership agreements.</li> <li>▪ Fluency in English, both written and spoken. Knowledge of Tajik or Russian languages is required.</li> <li>▪ Commitment to securing financial resources and partnerships that support energy sector projects and reforms in Tajikistan, aligning with the objectives of the Technical Assistance Programme.</li> </ul>
Duration/working days	Up to 205 working days
Task(s) assigned	<p><b>Investment Attraction:</b> Assist in identifying potential investors and financial institutions interested in supporting energy sector projects in Tajikistan.</p> <p><b>Fundraising Support:</b> Support the development of fundraising strategies, proposals, and documents to secure financial resources for energy projects and initiatives.</p> <p><b>Partnership Liaison:</b> Build and maintain relationships with international donors, development agencies, financial institutions, and other stakeholders to explore partnership opportunities.</p> <p><b>Project Identification:</b> Collaborate with relevant teams to identify and assess energy projects and initiatives that align with the goals of donors and investors.</p> <p><b>Proposal Development:</b> Assist in the preparation of project proposals, business plans, and funding applications for submission to potential investors and donors.</p> <p><b>Networking:</b> Attend relevant conferences, meetings, and events to network with potential partners and investors in the energy sector.</p> <p><b>Capacity Building:</b> Provide training and capacity-building support to local stakeholders to enhance their knowledge of fundraising and partnership development.</p> <p><b>Reporting:</b> Contribute to the preparation of progress reports and updates on fundraising and partnership activities.</p>
Output(s)	Inception, mission and progress reporting, etc. as requested