

Business Development Consultant

NTU International is a leading international consulting firm providing programme management and advisory services for development projects worldwide. For almost three decades, NTU has been delivering sustainable development projects and advisory services within engineering, policy, economics, and social fields. With more than 1.100 international projects and studies already completed, and 16 project offices around the world, we have established ourselves as a leading consulting company. With the expansion of international activities and clients, NTU's project pipeline and opportunities have grown significantly, therefore, we are looking for a motivated and result oriented individual, who is interested in experiencing our culture, intensive business environment, challenges as well as being part of our international success.

Key Responsibilities:

- Sourcing of project opportunities, partners and experts for future projects
- Identifying and communicating with external partners and experts on prospective tender procedures
- Communication at a high level, with different nationalities and cultural backgrounds
- Negotiation of contracts and agreements with partners and experts
- Budgeting, planning and allocation of resources within each project
- Preparation of Expressions of Interest
- Coordination of Bids for international donors such as EU, EIB, WB, ADB, AfDB, GIZ, etc.

Qualifications and skills:

- A master's degree in Economics, Business Administration and Management, Human Resource Management or a similar field
- 0-3 years of experience in business development for consultancy tenders, communication and cooperation with partners and external experts
- Ability to draft clear and concise communication
- Strong communication skills, with an ability to adapt your communication to suit different recipients
- Great teamworking
- Strong independent drive, goal orientation and an eye for detail
- A structured and organized mindset with an excellent ability to work under pressure.
- Proficiency in Microsoft Office Products (Word, Excel, Power Point).

Language and skills:

- Fluency in oral and written English (at least C1 level)
- Fluency in oral and written French is a strong asset

Other information:

If you are interested in this position, please send your CV under the heading **"Business Development Consultant"** address it to **Mrs. Vaida Cerneckyte-Larsen**, e-mail. **vac@ntu.eu**. Please also make sure that you include one or more telephone numbers.

The work location is NTU's office in Aalborg.

Only selected candidates will be contacted.