



International-minded graduates for bid- and project management

Do you want...

- an opportunity to grow with a company that *requires you to take responsibility?*
- to be part of a true international environment, *where your opinion matters?*
- *a job with impact*, delivering high-quality projects to improve conditions in developing countries?

Then you might just be the next consultant we are looking for, to join our project acquisition team!

Your responsibilities in our project acquisition team

As part of our project acquisition team, you will refer directly to our Business Development and HR manager. You will be a part of a young and dynamic team where responsibility is distributed on a project basis, and teamwork is an integral part of the job. The team will train you in the various disciplines within the field ensure that you learn all aspects of project acquisition and management. Delivering high-quality, taking responsibility, and timely planning and execution of your tasks are keys to succeed in this role.

Your main tasks in the position will include:

- Communication at a high level, with different nationalities and cultural backgrounds, including government officials, international donors and experts.
- Sourcing of project opportunities, partners and experts for future projects
- Negotiation of contracts and agreements with partners and experts
- Budgeting, planning and allocation of resources within each project
- Structuring and delivering large proposals with a top quality

A dedicated team player with strong communicative skills

In this position, you will be the connective link between all involved stakeholders at the initiation of a new project. Therefore, it is vital that you are highly flexible in your work and able to manage multiple processes, questions and deadlines at the same time, while keeping your communication professional and composed.

The most important thing for us is the chemistry between you and our existing team, and that you contribute positively to our existing work environment, which is characterized as open and flexible, with a strong involvement of your opinion in the decision-making process. Exchange of knowledge across employees and departments is key to our way of working, therefore we expect you to engage in this process on a daily basis

In addition to the above, as a graduate at NTU we expect you to have:

- A Master's degree within the Social Sciences e.g. Economics, Business Administration, Human Resource Management or a something similar.
- 1-3 years of relevant experience in performing similar tasks through student jobs, internships or full-time positions is considered an advantage
- Full professional proficiency in English, both written and spoken. Proficiency in French would also be considered an advantage.
- Strong communication skills, with an ability to adapt your communication to suit different recipients
- Great teamworking and people skills as well as independent drive and an eye for detail
- A structured and organized mindset with an excellent ability to work under pressure.
- Proficiency in Microsoft Office Products (Word, Excel, PowerPoint).

Working at NTU International



At NTU, people are our most important asset. Our collaborative and multidisciplinary work environment creates excellent opportunities for professional and personal development. With us, you will be able to shape your career.

As an international consultancy company, working with international development projects all over the world, including remote areas and conflict regions, we work across all disciplines and our projects are consistently managed through holistic and innovative approaches. Our projects deliver value to both clients, stakeholders and locals, and we work with a high level of integrity. We are proud to show up to work every day, knowing that we work towards a greater purpose.

At our Headquarters on Vestre Havnepromenade 5 in the centre of Aalborg, we currently employ 35 employees with 20 different nationalities. In addition, we have several associates located in various strategic locations around the world, as well as around 150 project employees.

Conditions

The position is a full-time position in our office in Aalborg, Denmark. Salary will be based on your individual abilities. We offer flexible work arrangements, and a great and welcoming work environment.

The start date will be decided upon availability of the selected candidate but is expected to be from March 2019. For the right candidate, there will be a possibility to start on our onboarding program part-time while finishing your master's thesis.

Want to be a part of the team?

Interested candidates are encouraged to apply by submitting their application to Vaida Cerneckyte-Larsen at vac@ntu.eu before 20th of January 2019. Please mark your application with "Project Acquisition Team".

If you have any questions regarding the position, these can be submitted via the above e-mail or by calling +45 99 30 00 29.

About NTU International

Over the past years, NTU has successfully delivered over 150 long-term projects including both studies and technical assistance for programme development and implementation of large-scale infrastructure projects, in addition to over 500 specialized technical assignments, financed by national and local governments, international development partners and international financial institutions, in a total of 148 countries.

Read more about our projects, services and approach on our website: www.ntu.eu

For more impressions, see our LinkedIn: www.linkedin.com/company/ntu-international/