



Project title:	Institutional Support to the Kenyan Transport Sector
Position:	<i>BRT Transaction Advisor B for Operators</i>
Location:	Nairobi, Kenya
Eligible nationalities:	All nationalities
Start of project:	As soon as possible
Assignment duration:	60 WD within 6 months
Deadline for the applications:	10/11/2018
Objective of the project:	<p>Government, represented by NaMATA, and Public Transport Operators will enter into negotiation on the delivery of transport services for the first phase of BRT Line 2, running from Ruiru via Thika Road and CBD to Kenya National Hospital (KNH). Operation of first phase BRT 2 is to start on December 12, 2018.</p> <p>The main objective of the negotiation process is to conclude a contract for the delivery of the transport services to be specified by NaMATA.</p> <p>For supporting the process, two Transaction Advisors will be contracted:</p> <ul style="list-style-type: none"> • Transaction Advisor A who is to assist the Government • Transaction Advisor B who is to assist the Operators <p>The Government will appoint Transaction Advisor A and the Operators will appoint Transaction Advisor B.</p> <p>The Transaction Advisors will be funded by EU and contracted by NTU in accordance with the applicable arrangements in NTU's contract.</p> <p><u>Specific Tasks:</u></p> <ol style="list-style-type: none"> 1. Identify the target group: operators that are presently operating on the route of Phase 1 of BRT Line 2. 2. Prepare, together with the Government's representatives, the Government's negotiation strategy identifying Government's position regarding topics to be negotiated with the operators. 3. Prepare the negotiation process, in cooperation with Transaction Advisor A. 4. Prepare an Inception Report specifying the target group and the proposed process. 5. Organise a workshop for which Government's representatives and all members of the target group of Operators on the BRT 2 corridor are invited. 6. Hold separate meetings with Operators' representatives identifying Operators' position regarding the various topics involved and prepare the Operators' negotiators for the negotiations. 7. Hold meetings with the negotiators of Government and Operators to discuss all relevant topics regarding the conclusion of a Transport Services Contract for the 1st phase of BRT Line 2. 8. Topics to discuss include but are not be limited to: <ol style="list-style-type: none"> a) transport demand b) contract period and possibly extension options c) services to be delivered by the operators 9. In liaison with Operators' representatives, prepare Government's proposals for the Transport Services Contract (TSC) for the first phase of BRT Line 2 (a draft TSC will be prepared by NTU experts). 10. Discuss the draft TSC with the Government's negotiators. 11. Finalise the TSC. 12. Signing of the TSC.
Qualifications required:	<p><u>General experience:</u></p> <ul style="list-style-type: none"> • Master Degree in Engineering, Business Administration, Communications or any other relevant discipline or equivalent • professional experience of at least 20 years. • Minimum 15 years global post graduate experience • Fluent in English and Swahili and excellent communication skills



	<ul style="list-style-type: none">• Demonstrated ability to work in a multi cultural environment. <p><u>Specific experience:</u></p> <ul style="list-style-type: none">• Minimum 10 years of specific experience in assisting contract negotiations between public and private sector in Sub Saharan Africa
Other information:	<p><i>If you are interested in this position, please send your CV under the heading “Institutional Support to the Kenyan Transport Sector”.</i></p> <p><i>When sending your application please include an indication of your desired remuneration (month-rate). Please also make sure that you include one or more telephone numbers.</i></p> <p><i>Only selected candidates will be contacted.</i></p>
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